

# Every Life Journey is Unique

The Journey to financial  
success should be too.



## Corporate Profile

# Anchored in Innovation.



Since 1984, The Pacific Financial Group, Inc. (TPFG) has built a rich tradition of serving financial advisors and investors with best-in-class investment solutions and concierge-level customer service. The firm is a leader in the group retirement space and was an early pioneer in the evolution of Self-Directed Brokerage Account Management (SDBA) for 401(k), 403(b), and 457 plans.

At our core, we are an innovator. An innovator of products and services that empower independent financial advisors to give advice where it's needed most. During our history, we've transformed from a small, boutique investment management firm to the only multi-manager, multi-mandate marketplace leader in the SDBA space.

The firm has now expanded unique offerings and pricing within our turn-key asset management platform to service advisors on all aspects of their business.

Consider TPFG a trusted partner with a shared vision for your success. We're riding alongside on your journey to accelerate growth and deliver the best possible investment outcomes for your clients.

**Megan Meade**  
Founding | Managing Member



**40+ Years**  
Over four decades  
in business



**4.5 Billion**  
Assets under  
management

As of 1/31/25



**20,500**  
Number of investors  
we serve

## We Give You Something Different.

Our Turnkey Asset Management Platforms (TAMP) provide advisors with two different levels of consulting services, a wide range of investment solutions for all types of accounts, including self-directed brokerage accounts (SDBA), and advanced technology to enhance the advisor-client experience.

Our tech stack includes an interactive digital portfolio building and proposal system called RiskPro® and a Guided Paperwork Solution (GPS) for easy digital client onboarding and servicing.

Envision TPGF as your reliable ally, dedicated to expanding your practice, optimizing your time, and helping your clients reap the benefits of success.



## Holistic Management Made Easy

**Our solutions are built to accommodate all account types, including in-plan SDBA, our platforms are tailored to support both multi-manager and multi-strategy approaches seamlessly.**

# Invest Beyond Boundaries.



## Diverse Choice for the Future-Ready Investor.

*Strategy PLUS* offers a suite of model portfolios available inside workplace retirement accounts, with focused or blended allocation styles, fueled by a variety of management choices. Personalized for different appetites.

Going beyond the limited, pre-selected list of mutual funds typically offered in company sponsored retirement plans:

- TARGET PLUS**  
Elevates traditional target date investing beyond estimated retirement year using active management strategies.
- INDEX PLUS**  
Ideal for low-cost investing with broad market exposure using passive holdings complemented with tactical strategies.
- FOCUS PLUS**  
Designed for investors who seek concentrated exposure to actively managed strategies.
- MULTI PLUS**  
The most diversified set within the Strategy PLUS lineup, uniquely constructed for the most comprehensive market exposure.



# Institutional Level Money Management.

	Current	Previous
<b>Balance Sheet</b>		
<b>Assets</b>		
Current Assets	5,667	2,944
Non-Current Assets	16,366	12,832
	\$ 24,253	\$ 15,876
<b>Liabilities</b>		
Current Liabilities	6,488	4,180
Non-Current Liabilities	2,092	220
	\$ 8,580	\$ 4,400
<b>Shareholders' Equity</b>		
Common Stock	1,244	293
Retained Earnings	1,351	918
Accumulated Other Comprehensive Income	110	234
Other	181	22
	\$ 2,886	\$ 1,267

	Current	Previous
<b>Cash Flow Statement</b>		
<b>Operating Activities</b>		
Net Income	1,241	950
Adjustments To Reconcile Net Income	1,410	967
Changes In Operating Assets And Liabilities	890	987
<b>Total Operating Activities</b>	\$ 3,541	\$ 2,904
<b>Investing Activities</b>		
Marketable securities	(270)	(493)
Property, plant and equipment	(891)	(103)
<b>Total Investing Activities</b>	\$ (1,161)	\$ (596)
<b>Financing Activities</b>		
Issuance Of Term Debt	3,077	1,400
Repayments Of Term Debt	(852)	(291)
<b>Total Financing Activities</b>	\$ 2,225	\$ 1,109



## Advantage TPG.

The Pacific Financial Group (TPFG) brings the expertise of an elite lineup of asset managers to the average investor.

Institutional money management is not just for the ultra-wealthy or large institutional investors anymore. Retirement plan investors have worked hard and earned the right to enjoy the same sophisticated and transparent asset management services that large investors have benefitted from for decades.

The Pacific Financial Group has attracted the attention of some of the world's premiere money managers, which gives investors unique access to institutional level asset management. These institutional money managers provide access to an array of TPGF strategies that include many different investment styles with timely research and differing capital market assumptions.

TPFG is committed to leveraging the discipline of institutional asset managers to bring advisors a level of innovation, customization and experience for their clients.



**J.P.Morgan**  
Asset Management



**Janus Henderson**  
INVESTORS

P I M C O

**BlackRock**



  
BNY MELLON





# Manager Research and Oversight.

## Time-Tested and Trusted.

### Providing continuous monitoring and due diligence of external Strategists

While outside evaluation is rare in the wealth management industry, we've engaged WILSHIRE, one of the most respected names in manager research. For more than 40 years, Wilshire has provided robust financial analytics and end-to-end investment services for institutional investors, financial advisors, intermediaries and pension plans.

Wilshire provides written due diligence evaluations and Manager Research Ratings on the strategies utilized in our 17 PFG Single Ticker Models. The firm also conducts formal investment due diligence meetings with our third-party investment managers, determining if investment guidelines are consistent with the style and strategy of each PFG Fund and appropriate for qualified retirement plans.

Think of Wilshire as an extra set of eyes on our PFG Single Ticker Models, which are the building blocks for our Strategy PLUS model suite.

## Wilshire

*With scrutiny intensifying and standards rapidly evolving, oversight and due diligence have become more central to the functioning of TAMPS and investment management companies.*



### **Important Disclosures:**

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